2017 Malaysian Financial Market

Highlights

- The overall Malaysian financial market recorded RM25.4 trillion of transactions in 2017.
- The onshore FX market trading volume increased by 20% from last year.
- Bond market activitiy remain robust.

Domestic financial market remain stable

The overall Malaysian financial market recorded RM25.4 trillion of transactions in 2017 (2016: RM25.4 trillion).

Following the Financial Market Committee (FMC) initiatives to enhance market liquidity, the onshore FX market trading volume has increased by 20% to RM10.3 trillion in 2017, above the average FX market trading volume for the past 5 years. Of significance, FX forward market volume has also increased, contributed partly by the higher volume of forward transactions by non-residents with onshore banks.

The secondary securities market recorded a turnover of RM1.6 trillion, around its 5-year average turnover. Following initiatives to curb speculative flows, 2017 recorded a lower but more stable bond market turnover, with more than 50% of non-resident investor inflows from long term investors. The primary securities market remain robust, recording a weighted average bid-to-cover ratio of above 2 times in 2017.

In the money market, both conventional and Islamic instruments recorded a lower turnover of RM13.2 trillion (2016: RM14.3 trillion) in tandem with lower average surplus liquidity recorded in 2017. The low turnover can also be attributed to interbank players' placement of their excess liquidity with Bank Negara for their HQLA under Liquidity Coverage Ratio (LCR) requirement.

Conventional money market deposits remained as a major instrument of liquidity

Chart 1: Malaysian Financial Market Trading Volume



Exchange rate:

- 2016 USD/MYR: 4.1438
- 2017 USD/MYR: 4.2998

Source: ROMS, BNM Monthly Statistical Bulletin, BNM Survey and ETP

Conventional money market deposits remained a major instrument of liquidity, representing 69% of total turnover, followed by Islamic deposits and NID (for both conventional and Islamic).

In the Islamic money market, Mudharabah recorded a higher turnover as a funding instrument for customer demand for loans.

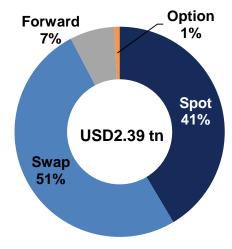
2017 Malaysian Financial Market

Trading Volume in Foreign Exchange, Bond and Money Markets



Foreign Exchange (FX) Market

2017 Overall



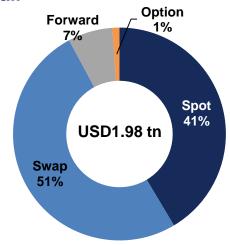
- 1 MAYBANK
- 2 CIMB
- 3 HSBC
- 4 STANDARD CHARTERED
- 5 RHB BANK
- 6 CITIBANK
- 7 AMBANK
- 8 UOBM
- 9 DEUTSCHE
- 10 ALLIANCE

Share of top 10: 76.6%

Source: ROMS and BNM Survey

BANK NEGARA MALAYSIA CENTRAL BANK OF MALAYSIA

2016 Overall



Rank	Financial Institutions
1	CIMB
2	MAYBANK
3	HSBC
4	STANDARD CHARTERED
5	CITIBANK
6	AMBANK
7	RHBBANK
8	UOBM
9	OCBC
10	PUBLIC

Share of top 10: 80.8%

FX Market League Tables by Instrument

2017 FX Spot

Rank	Financial Institutions
1	MAYBANK
2	CIMB
3	CITIBANK
4	HSBC
5	AMBANK

51%
of
USD992.3bn

2016 FX Spot

Rank	Financial Institutions
1	CIMB
2	MAYBANK
3	HSBC
4	CITIBANK
5	STANDARD CHARTERED

56% of USD822.5bn

2017 FX Swap

Rank	Financial Institutions
1	MAYBANK
2	CIMB
3	HSBC
4	STANDARD CHARTERED
5	RHB

65% of USD1.2tn

2016 FX Swap

Rank	Financial Institutions
1	CIMB
2	MAYBANK
3	HSBC
4	RHB
5	STANDARD CHARTERED

70% of USD1.0 tn



FX Market League Tables by Instrument

2017 FX Forward

Rank	Financial Institutions
1	HSBC
2	CITIBANK
3	STANDARD CHARTERED
4	DEUTSCHE
5	RHB

ı	
ı	
ı	53%
ı	of
	USD164.3 bn

2016 FX Forward

Rank	Financial Institutions
1	HSBC
2	MAYBANK
3	CITIBANK
4	STANDARD CHARTERED
5	CIMB

62% of USD134.7 bn

2017 FX Option

Rank	Financial Institutions
1	OCBC
2	CIMB
3	MAYBANK
4	RHB
5	HSBC

700/
73%
of
USD19.9 bn

2016 FX Option

Rank	Financial Institutions			
1	OCBC			
2	CIMB	76%		
3	MAYBANK	of		
4	HSBC	USI		
5	CITIBANK			

76% of USD21.1 bn



FX Market League Tables by Instrument

2017 Third Currency¹

Rank	Financial Institutions			
1	CIMB			
2	MAYBANK			
3	HSBC			
4	AMBANK			
5	RHB			

74%
of
USD849.4bn

2016 Third Currency

Rank	Financial Institutions		
1	CIMB		
2	MAYBANK		
3	HSBC		
4	AMBANK		
5	STANDARD CHARTERED		

72% of USD773.6bn

2017 RMB Transactions²

Rank	Financial Institutions		
1	CIMB		
2	MAYBANK		
3	HSBC		
4	ССВ		
5	RHB		

2016 RMB Transactions

Rank	Financial Institutions
1	CIMB
2	RHB
3	MAYBANK
4	ICBC
5	BANK OF CHINA

87.8% (RMB495.8 bn) USD74.6 bn of total market

² Source: BNM Survey on RMB businesses



<sup>80.5%
(</sup>RMB384.5 bn)
USD56.9 bn of total market

¹ Refers to non-MYR transactions

FX Market League Tables – Dynamic Hedging

2017 Dynamic Hedging¹

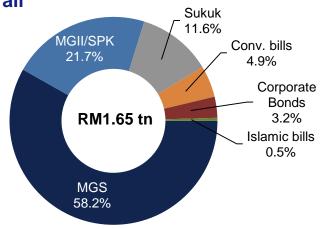
Rank	Financial Institutions	
1	HSBC	
2	DEUTSCHE	89%
3	STANDARD CHARTERED	of
4	CIMB	USD19.8 bn
5	BNP PARIBAS	

¹ Dynamic Hedging Framework was introduced in December 2016 to promote FX risk management onshore



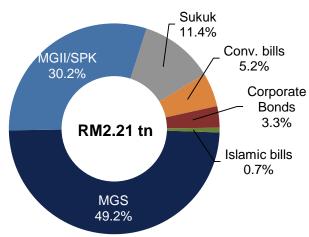
Secondary Bond Market





- 1 STANDARD CHARTERED
- 2 HSBC
- 3 AMBANK
- 4 CITIBANK
- 5 CIMB
- 6 HONG LEONG
- 7 DEUTSCHE
- 8 JP MORGAN CHASE
- 9 MAYBANK
- 10 BANK OF AMERICA

2016 Overall



Rank Financial Institutions

- 1 CITIBANK
- 2 HSBC
- 3 AMBANK
- 4 CIMB
- 5 STANDARD CHARTERED
- 6 MAYBANK
- 7 JP MORGAN CHASE
- 8 HONG LEONG
- 9 DEUTSCHE
- 10 PUBLIC

Share of top 10: 68.3%

Share of top 10: 70.5%



Source: BNM Monthly Statistical Bulletin

Secondary Conventional Bond Market by Instrument

2017 MGS

Rank	Financial Institutions		Rank	Financial Institutions	
1	STANDARD CHARTERED		1	STANDARD CHARTERED	
2	HSBC		2	CITIBANK	
3	CITIBANK		3	HSBC	
4	AMBANK		4	CIMB	
5	CIMB	86.2% of RM961.35 bn	5	AMBANK	
6	JP MORGAN CHASE		6	JP MORGAN CHASE	86.0%
7	DEUTSCHE		7	DEUTSCHE	of
8	BANK OF AMERICA		8	BANK OF AMERICA	RM1,089.61 bn
9	BNP PARIBAS		9	MAYBANK	
10	MAYBANK		10	HONG LEONG	

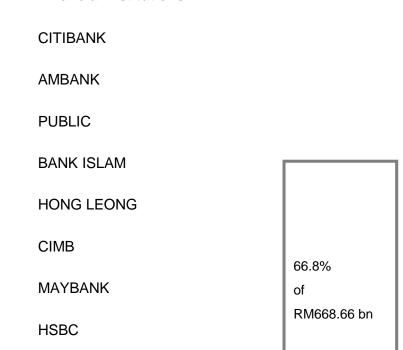
2016 MGS



Secondary Islamic Sukuk Market by Instrument

2017 MGII / SPK

Rank	Financial Institutions		Rank	Financial Institutions	
1	CITIBANK		1	CITIBANK	
2	CIMB ISLAMIC		2	AMBANK	
3	AMBANK		3	PUBLIC	
4	BANK ISLAM		4	BANK ISLAM	
5	HONG LEONG	59.1% of RM358.15 bn	5	HONG LEONG	
6	AMBANK ISLAMIC			6	CIMB
7	HSBC		7	MAYBANK	
8	PUBLIC		8	HSBC	
9	RHB		9	CIMB ISLAMIC	
10	BANK MUAMALAT		10	RHB	





2016 MGII / SPK

Secondary Conventional Bond Market by Instrument

2017 Corporate Bonds

Rank	Financial Institutions		Ra
1	RHB INVESTMENT		1
2	HONG LEONG	2	
3	MAYBANK		3
4	CIMB		4
5	AMBANK		5
6	STANDARD CHARTERED		6
7	AFFIN HWANG INVESTMENT	90.3% of RM53.58 bn	7
8	HONG LEONG INVESTMENT		8
9	OCBC		g
10	RHB		10

2016 Corporate Bonds

Rank	Financial Institutions	
1	MAYBANK	
2	CIMB	
3	RHB INVESTMENT	
4	HONG LEONG INVESTMENT	
5	HONG LEONG	
6	OCBC	
7	AFFIN HWANG INVESTMENT	91.6%
8	JP MORGAN CHASE	of
9	AMBANK	RM73.14 bn
10	HSBC	



Secondary Corporate Sukuk Market by Instrument

2017 Corporate Sukuk

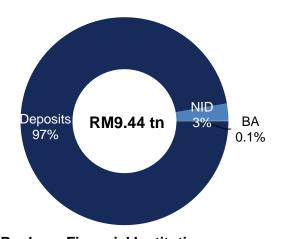
Rank **Financial Institutions** Rank **Financial Institutions** HONG LEONG 1 RHB INVESTMENT 1 2 RHB INVESTMENT 2 **MAYBANK** 3 **MAYBANK** 3 HONG LEONG AFFIN HWANG INVESTMENT **CIMB** 4 4 **CIMB** AFFIN HWANG INVESTMENT 5 5 HONG LEONG INVESTMENT **BANK ISLAM** 6 6 **BANK ISLAM AMBANK** 85.8% 86.9% **AMBANK** 8 HONG LEONG INVESTMENT of 8 of RM191.42 bn RM252.07 bn 9 STANDARD CHARTERED 9 KAF INVESTMENT **OCBC** 10 **RHB** 10

2016 Corporate Sukuk



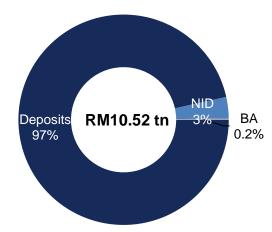
Conventional Money Market

2017 Overall



Rank	Financial Institutions		
1	PUBLIC		
2	MAYBANK		
3	CIMB		
4	AMBANK		
5	RHB		
6	HONG LEONG		
7	PUBLIC INVESTMENT		
8	OCBC		
9	STANDARD CHARTERED		
10	ALLIANCE		

2016 Overall



Rank	Financial Institutions
1	PUBLIC
2	CIMB
3	MAYBANK
4	HONG LEONG
5	RHB
6	AMBANK
7	AFFIN
8	PUBLIC INVESTMENT
9	STANDARD CHARTERED
10	UOB

Share of top 10: 83.1%





Source: BNM Monthly Statistical Bulletin

Conventional Money Market by Instrument

2017 Deposits

Rank	Financial Institutions
1	PUBLIC
2	MAYBANK
3	CIMB
4	AMBANK
5	RHB

69.4%
of
RM9.2 tn

2016 Deposits

Rank	Financial Institutions
1	PUBLIC
2	CIMB
3	MAYBANK
4	AMBANK
5	RHB

67.0% of RM10.2 tn

2017 Banker Acceptance

Rank	Financial Institutions
1	UOB
2	PUBLIC
3	SUMITOMO
4	CIMB
5	MAYBANK

82.4%
of
RM4.9 bn

2016 Banker Acceptance

Rank	Financial Institutions	
1	CIMB	
2	PUBLIC	83.7%
3	MAYBANK	of
4	UOB	RM20.9 bn
5	RHB	



Conventional Money Market by Instrument

2017 Negotiable Instrument of Deposit

Rank	Financial Institutions	
1	PUBLIC	
2	HONG LEONG	58.8%
3	RHB	of
4	CIMB	RM253.0 bn
5	ALLIANCE	

2016 Negotiable Instrument of Deposit

Rank	Financial Institutions	
1	PUBLIC	
2	HONG LEONG	69.7%
3	ALLIANCE	of
4	CIMB	RM240.9 bn
5	PUBLIC INVESTMENT	

2017 Retail Negotiable Instrument of Deposit

Rank	Financial Institutions	
1	ALLIANCE	
2	KENANGA INVESTMENT	99.8%
3	AFFIN	of
4	PUBLIC	RM139.1
5	CIMB	

²⁰¹⁶ Retail Negotiable Instrument of Deposit

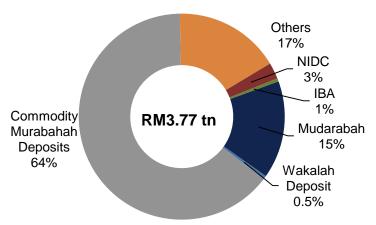
Rank	Financial Institutions	
1	KENANGA INVESTMENT	
2	AFFIN	100.0%
3	AFFIN HWANG INVESTMENT	of RM28.5 m

^{*} Based on gross outstanding as at Dec 2017



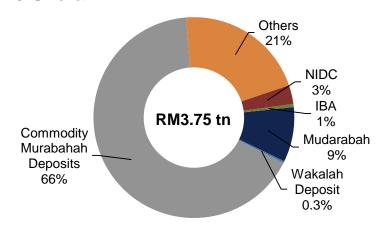
Islamic Money Market

2017 Overall



Rank	Financial Institutions
1	CIMB ISLAMIC
2	MAYBANK ISLAMIC
3	CIMB
4	BANK ISLAM
5	HONG LEONG ISLAMIC
6	AFFIN ISLAMIC
7	RHB ISLAMIC
8	MUAMALAT
9	CIMB INVESTMENT
10	OCBC AL AMIN

2016 Overall



Rank	Financial Institutions
1	CIMB ISLAMIC
2	MAYBANK ISLAMIC
3	BANK ISLAM
4	AFFIN ISLAMIC
5	HONG LEONG ISLAMIC
6	CIMB
7	MUAMALAT
8	OCBC AL AMIN
9	RHB ISLAMIC
10	CIMB INVESTMENT

Share of top 10: 89.5%

Share of top 10: 88.4%



Islamic Money Market by Instrument

2017 Commodity Murabahah

Rank	Financial Institutions
1	CIMB ISLAMIC
2	MAYBANK ISLAMIC
3	ISLAM
4	AFFIN ISLAMIC
5	OCBC AL AMIN

84.12% of RM2.43 tn

2016 Commodity Murabahah

Rank	Financial Institutions	
1	CIMB ISLAMIC	
2	MAYBANK ISLAMIC	81.5%
3	ISLAM	of
4	AFFIN ISLAMIC	RM2.49 tn
5	OCBC AL AMIN	

2017 Mudharabah

Rank	Financial Institutions
1	CIMB ISLAMIC
2	CIMB
3	CIMB INVESTMENT

100.00%
of
RM579.14 bn

2016 Mudharabah

Rank	Financial Institutions
1	CIMB ISLAMIC
2	CIMB

100.00% of RM331.46 bn



Islamic Money Market by Instrument

2017 NIDC

Rank	Financial Institutions		Rank	Financial Institutions
1	BANK ISLAM	67.35% of	1	BANK ISLAM
2	MAYBANK ISLAMIC		2	MAYBANK ISLAMIC
3	HONG LEONG ISLAMIC		3	HONG LEONG ISLAMIC
4	RHB ISLAMIC	RM96.17 bn	4	RHB ISLAMIC
5	AM ISLAMIC		5	AM ISLAMIC

2016 NIDC

72.42%
of
RM113.61 bn

2017 Wakalah Deposit

Rank	Financial Institutions
1	BANK ISLAM
2	ALLIANCE ISLAMIC

2016 Wakalah Deposit

Rank	Financial Institutions	
1	BANK ISLAM	
2	MUAMALAT	100.00% of RM10.63 bn



Islamic Money Market by Instrument

2017 SBBA

Rank	Financial Institutions		
1	HONG LEONG ISLAMIC		
2	CIMB ISLAMIC		
3	MUAMALAT		
4	CIMB INVESTMENT		
5	RHB ISLAMIC		

88.50%
of
RM629.05 bn

2016 SBBA

Rank	Financial Institutions	
1	AFFIN ISLAMIC	
2	HONG LEONG ISLAMIC	86.2%
3	CIMB ISLAMIC	of
4	MUAMALAT	RM789.83 bn
5	CIMB INVESTMENT	

2017 Islamic Bankers Acceptance

Rank	Financial Institutions	
1	MAYBANK ISLAMIC	
2	BANK ISLAM	

100.00%
of
RM19.07 bn

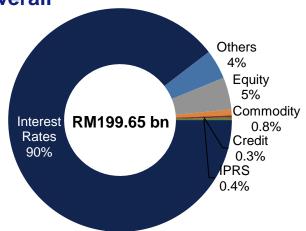
2016 Islamic Bankers Acceptance

Rank	Financial Institutions	
1	MAYBANK ISLAMIC	100.00%
2	BANK ISLAM	of
		RM18.91 bn



Derivatives Market

2017 Overall

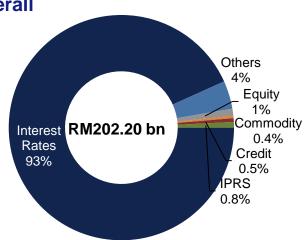


Rank	Financial Institutions
1	BANK OF TOKYO
2	MAYBANK
3	CIMB
4	CITIBANK
5	HONG LEONG BANK
6	AMBANK
7	JP MORGAN CHASE
8	DEUTSCHE
9	STANDARD CHARTERED
10	ALLIANCE

Share of top 10: 82.6%

Source: BNM Monthly Statistical Bulletin





Rank	Financial Institutions
1	CIMB
2	MAYBANK
3	HSBC
4	STANDARD CHARTERED
5	CITIBANK
6	AMBANK
7	RHB
8	UOBM
9	OCBC
10	PUBLIC
	0

Share of top 10: 84.3%



Derivatives by Instrument

Conventional

2017 Interest Rate Instruments#

Rank	Financial Institutions		Rank	Financial Institutions	
1	BANK OF TOKYO		1	MAYBANK	
2	MAYBANK	58.4%	2	CIMB	60.0%
3	CIMB	of	3	BANK OF TOKYO	of
4	CITIBANK	RM178.9 bn	4	HONG LEONG BANK	RM188.6 bn
5	AMBANK		5	JP MORGAN CHASE	
# Includes KLIROP Futures Swaps & Ontions, where Swaps makes up 08 1% of the total volume					

^{*} Includes KLIBOR Futures, Swaps & Options, where Swaps makes up 98.1% of the total volume.

Islamic

2017 Islamic Profit Rate Swap (IPRS)

Rank	Financial Institutions
1	CIMB ISLAMIC
2	HONG LEONG ISLAMIC

100.00% of
RM731 mn

2016 Islamic Profit Rate Swap (IPRS)

2016 Interest Rate Instruments

Rank	Financial Institutions	
1	HONG LEONG ISLAMIC	100.00% of RM1.63 bn
2	CIMB ISLAMIC	

